

2005 Seminar Series

New Topics and Panelists

For:

- ➡ Commercial Lenders
- ➡ Credit Analysts
- ➡ Support Staff
- ➡ Other Professionals



Registration Form

- | | |
|---|---|
| <input type="checkbox"/> Green Bay, February 22 nd | <input type="checkbox"/> Monroe, March 8 th |
| <input type="checkbox"/> Oshkosh, February 23 rd | <input type="checkbox"/> West Bend, March 9 th |
| <input type="checkbox"/> Sheboygan, February 24 th | <input type="checkbox"/> Milwaukee, March 10 th |
| <input type="checkbox"/> Waukesha, March 1 st | <input type="checkbox"/> Wausau, March 15 th |
| <input type="checkbox"/> Lake Geneva, March 2 nd | <input type="checkbox"/> Eau Claire, March 16 th |
| <input type="checkbox"/> Madison, March 3 rd | <input type="checkbox"/> Hudson, March 17 th |
| | <input type="checkbox"/> LaCrosse, March 22 nd |

Company

Address

Phone

Fax

Email

Participants

Number of paid attendees _____ X \$25 \$ _____

Number of free attendees _____

[1] Free with membership _____

Please include name of participant above

Membership fee \$100 (optional)

Please complete other side for membership _____

Total: \$ _____

Mail Registration/membership form and payment to:

Wisconsin Business Development
P.O. Box 2717
Madison, WI 53701-2717
Phone: 608-819-0390

You may fax your registration/
membership application
and pay at the door.
Fax: 608-819-0393

Construction Financing Insights and SBA Update

As the construction season approaches, many Wisconsin lenders will begin navigating through the process of financing commercial real estate projects. To provide lenders with a “map” for this journey, Wisconsin Business Development (WBD) is presenting a series of statewide seminars focusing on the fundamentals of commercial real estate lending. In addition, a representative from the U.S. Small Business Administration (SBA) is scheduled to be at each location to provide updates on SBA loan programs.

7:30-8:00 AM Registration and continental breakfast

8:00-Noon Seminars will provide insight into financing commercial real estate. Industry experts will discuss their roles in the process and provide helpful tips to minimize cost overruns, understand property values and adequately insure the collateral from potential title issues or various hazards. Presenters will include representatives from a title company, contractor, commercial insurance carrier and a commercial appraisal company. The SBA representative will provide an explanation of the recent changes to the programs and the impact on loan structuring options. There will also be a brief discussion on recent developments with other loan programs and agencies.

Locations

Green Bay

February 22nd
SC Grand
1250 Mid Valley Dr.

Oshkosh

February 23rd
Hilton Garden Inn
1355 W. 20th Ave.

Sheboygan

February 24th
Blue Harbor Resort
725 Blue Harbor Dr.

Waukesha

March 1st
County Springs Hotel
2810 Golf Rd.

Lake Geneva

March 2nd
Grand Geneva
7036 Grand Geneva Way

Madison

March 3rd
Sheraton Hotel
706 John Nolen Dr.

Monroe

March 8th
Blum Hall
W5836 Old Argyle Rd.

West Bend

March 9th
Clairemont Inn
2520 W. Washington St.

Milwaukee

March 10th
Holiday Inn-City Centre
611 W. Wisconsin Ave.

Wausau

March 15th
Plaza Hotel & Suites
201 N. 17th Avenue

Eau Claire

March 16th
Plaza Hotel & Suites
1202 W. Clairemont

Hudson

March 17th
Hudson Golf Club
201 Carmichael Rd.

La Crosse

March 22nd
Best Western Midway
1835 Rose St.

MEMBERSHIP APPLICATION

Wisconsin Business Development Finance Corporation is a member-based organization comprised of individuals and entities involved in economic and business development.

Business membership – available for organizations and entities involved in business and economic development. Business members will receive economic development information from WBD and will be invited to participate in WBD sponsored forums and seminars. Business members are entitled to all other membership benefits, except voting on membership matters.

Name

Business/Bank

Address

City, State, Zip

Phone

E-mail

Fees:

☐ Business Membership \$100.00
Includes receipt of newsletter, the newest version of the WBA Economic Development Manual and seminar participation